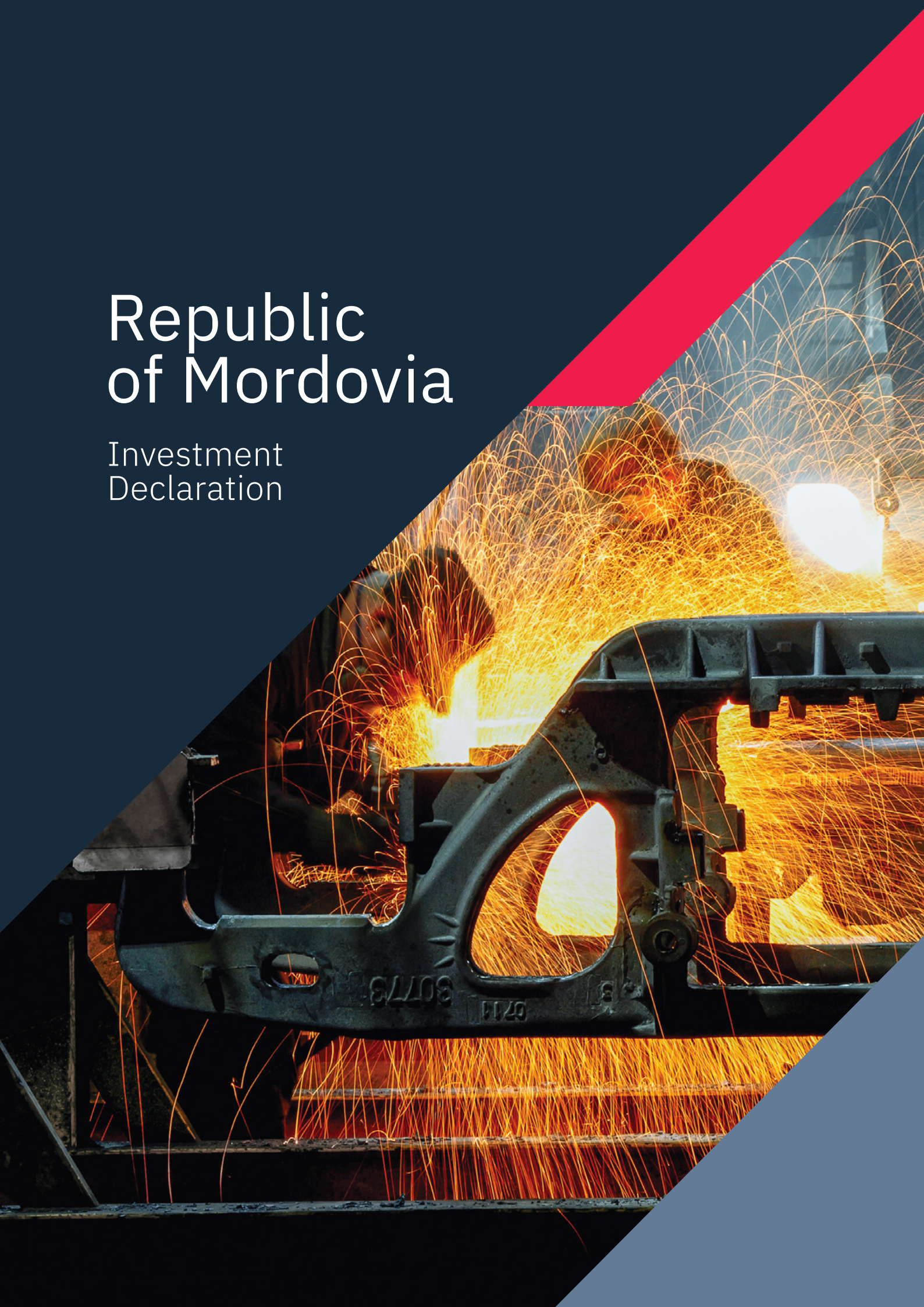


Republic of Mordovia

Investment
Declaration



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Invest in Mordovia!



ARTYOM ZDUNOV

Head of the Republic of Mordovia

Dear colleagues!

The Republic of Mordovia has created simple and understandable conditions for doing business, and there is an open, trusting dialogue with the business community, including the most problematic topics. Thanks to our production, technological, scientific and intellectual potential, we are ready to offer our partners joint work on the implementation of the most ambitious projects of Russian and global significance.

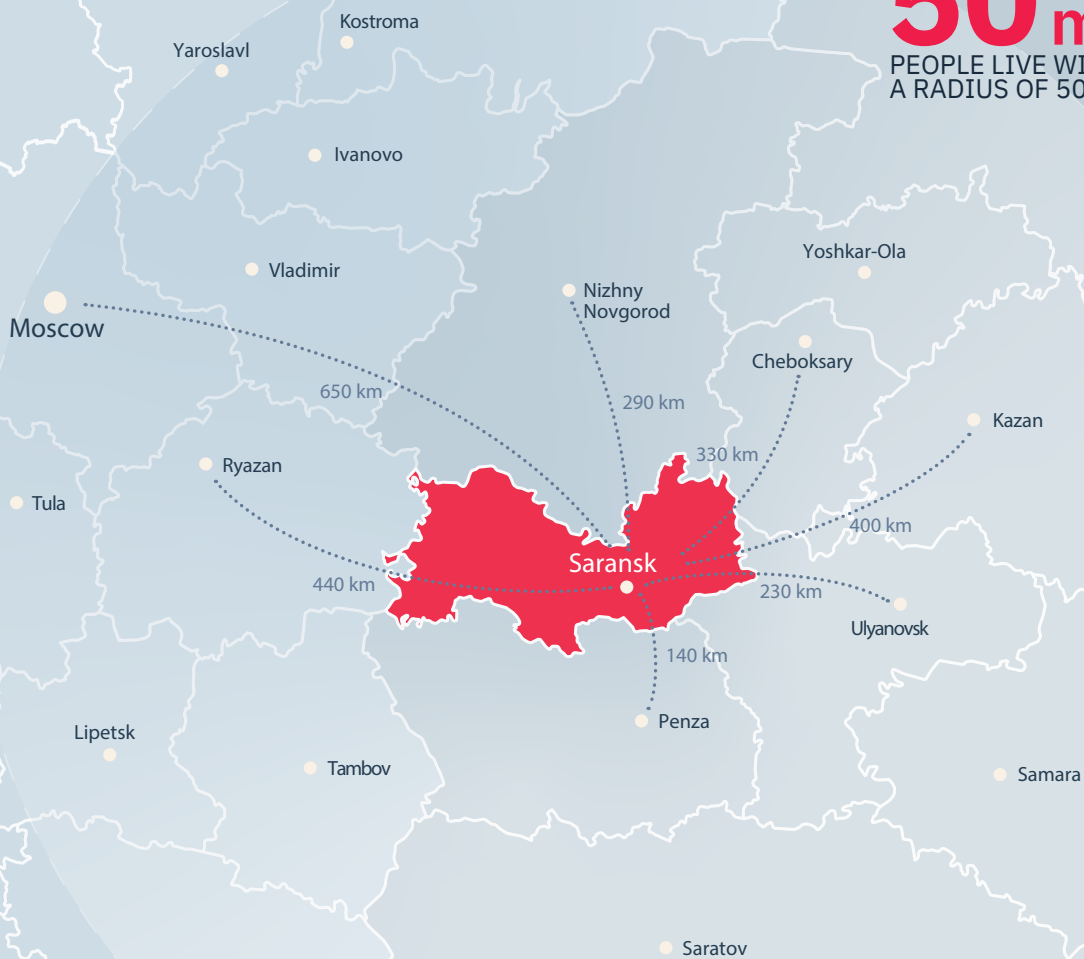
We rely on innovative, breakthrough ideas that can bring mutually beneficial results, and are committed to long-term cooperation with each investor. For this purpose, we have formed an effective structure of innovative development. It includes «Technopark» in the field of high technologies; one of the largest in the Volga Region, Federal State Budgetary Educational Institution of Higher Education «National Research Ogarev Mordovia State University»; various institutes and business support funds, Republican Lyceum for Gifted Children, where talented personnel are trained for many areas of the economy.

With the support of the federal centre, we are implementing a large-scale program for the socio-economic development of Mordovia. One of its main features is the creation of investment-attractive «growth points» in the republic, so we are open to cooperation with domestic and foreign business circles.

I am sure that together we can do a lot! We are waiting for you in the Republic of Mordovia!

REPUBLIC OF MORDOVIA IN FIGURES AND FACTS

50 million
PEOPLE LIVE WITHIN
A RADIUS OF 500 KM



AREA

26 128
km²

POPULATION

771
thousand
inhabitants

ROAD NETWORK

14 000
km



Saransk International Airport (SKX) with a terminal capacity of 300 passengers per hour.

Flight time to Moscow – 1.5 hours.

The capital of Mordovia is the city of Saransk. According to statistics on 01.01.2023, 771.3 thousand people live in the region, including: urban population – 490.3 thousand; rural population – 280.9 thousand. The Saransk agglomeration has more than 550 thousand inhabitants.

The favorable geographical location of Mordovia at the intersection of the most important transport routes creates a high logistics potential.

Ruzaevka, a major junction railway station, is used to connect Central Russia with the south-eastern part of the European territory, the Urals and Siberia. Passenger traffic is 700 thousand people a year. The journey time to Moscow is 9 hours by train.

The federal highway M5 passes through Mordovia, which is part of an important trans-continental route. For convenient internal and interregional communication in Mordovia, more than 14,000 km of roads and 550 km of railways have been laid.

Mordovia is one of the most environmentally friendly territories in the European part of Russia. The climatic conditions allow us to cultivate a variety of cereals, vegetable crops, potatoes, engage in gardening, and develop diversified animal husbandry.



INVESTMENT ADVANTAGES OF DOING BUSINESS IN MORDOVIA

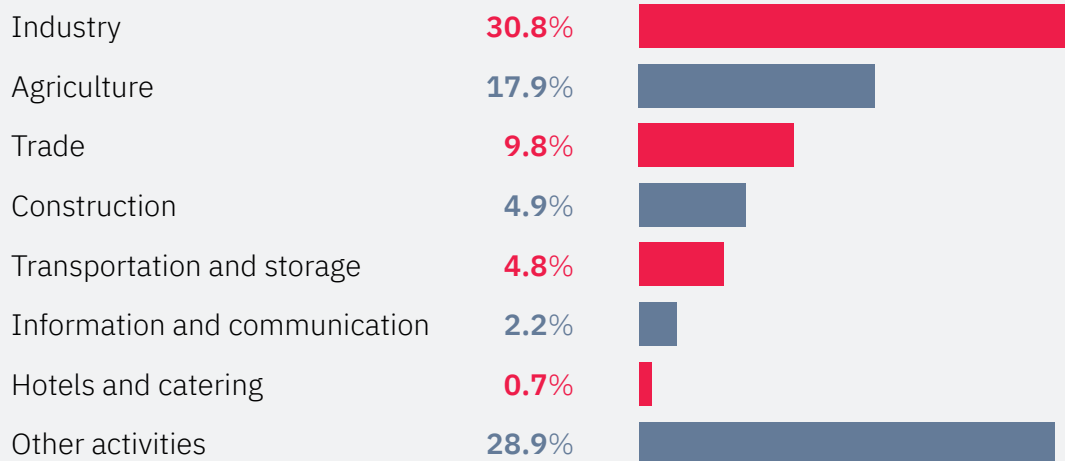
In the structure of the economy of the Republic of Mordovia, the largest share is occupied by: manufacturing; agriculture, forestry, hunting, fishing and fish farming; wholesale and retail trade; repair of motor vehicles and motorcycles.

In the volume of investments in fixed assets (excluding small businesses), 56.7% were own funds, 43.3% – borrowed funds (as of 01.01.2023).

Investments in non-financial assets amount to RUB 48,522.2 million, including investments in fixed assets – RUB 47,918.5 million. (as of 01.01.2023).

The GRP structure of the Republic of Mordovia

Assessment for 2022



GRP
328.1
billion ₹

GRP PER CAPITA
422.6
thousand ₹

RETAIL TRADE VOLUME
133
billion ₹



FIXED CAPITAL
INVESTMENT

59.4
billion ₺

Ratings. Republic of Mordovia

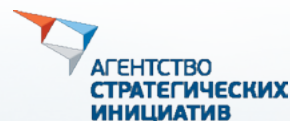
TOP-5

among the regions in the rating of organic development



TOP-3

among the regions in the quality of life rating in the field of «Education»



TOP-25

among the regions in the National Environmental Rating



TOP-5

among the regions for the implementation of youth policy (from 200 to 500 thousand people)

росмолодёжь



Consumer price index



0.6%

UNEMPLOYMENT RATE

according to the Federal State Statistics Service
for the Republic of Mordovia as of 01.01.2023

Strategic directions of development of the Republic of Mordovia until 2030



Decree of the Head of the Republic of Mordovia dated December 23, 2021 No. 408-UG «On approval of strategic directions for the development of the Republic of Mordovia until 2030»

MODERN PRODUCTION

- ▶ Expansion of product sales markets (import substitution of goods such as lamps, cables, electric lamps, etc.).
- ▶ Production of high-tech products (development of LED production, energy storage, charging stations for electric vehicles, development of hydrogen energy).
- ▶ Improving the efficiency of enterprises (introduction of technologies of the «Industry 4.0» level, automation of production).
- ▶ Development of business ecosystems (development of clusters of lighting, fiber optics and optoelectronics, mechanical engineering, metalworking, development of contract manufacturing).
- ▶ Project «Light from Mordovia» – production and implementation of «smart» 5G poles (lighting poles).
- ▶ Project «New Energy» – production of equipment for the generation of renewable energy sources.
- ▶ Project «Smart City» – improving the safety, convenience and quality of the urban environment in Saransk.
- ▶ Development of an advanced engineering school.

GROWTH IN EXPORTS



VOLUME OF INVESTMENTS



THE VOLUME OF SHIPPED GOODS AND SERVICES FOR INNOVATIVE ACTIVITIES



MARKETS FOR CLEAN TECHNOLOGIES AND THE CIRCULAR ECONOMY

- ▶ Entering the Russian market of biotechnologies.
- ▶ Entering the Russian market of new materials (biodegradable polymers).
- ▶ Occupying a share of the global solar energy market.
- ▶ Occupying a leading position in the Russian Federation in waste processing.
- ▶ Creation of a carbon landfill in the Republic of Mordovia.
- ▶ Creation of the Investment Fund for Sustainable Development of the Republic of Mordovia.
- ▶ Construction of a high-tech plant for complex recycling of garbage and disposal of agricultural waste.
- ▶ In the Republic of Mordovia, the development of clean and climate technologies can be carried out within the framework of the national project «Ecology».

SHARE OF MSW SENT FOR RECYCLING



DIGITAL SOLUTIONS

- ▶ Component production of software and hardware, including new promising sectors.
- ▶ Synergy between the agro-industrial complex and the IT sector.
- ▶ Transformation of the city of Saransk into an attractive place for the relocation of IT companies.
- ▶ Use of the scientific and technical potential of Mordovia State University named after N. P. Ogarev for applied interdisciplinary research.
- ▶ Creation of a center for integrated design and implementation of regional and municipal systems of digital public administration.
- ▶ Creation of a research and design center for the problems of the digital human environment.
- ▶ Construction of co-working spaces at the expense of the regional budget and leasing them at a preferential rental rate for IT companies.

GROWTH IN EXPORTS

3.2
mln \$
2020



16.0
mln \$
2030

SHARE IN GRP OF THE ICT SECTOR

2.4%
2020



4.8%
2030

AGRO-FOOD CLUSTER

- ▶ Import substitution in large regional markets, development of exports.
- ▶ Production of new food products under the changing preferences of consumers.
- ▶ The use of modern technologies in the agro-industrial complex.
- ▶ Formation of a new generation competence center in the agro-industrial complex.
- ▶ Development of a data transmission network throughout the territory of the Republic of Mordovia.
- ▶ Development of social and engineering infrastructure in rural areas.

GROWTH IN EXPORTS

2
billion ₺
2020



6
billion ₺
2030

VOLUME OF INVESTMENTS

5
billion ₺
2020



60
billion ₺
2030

MEDICAL INNOVATIONS

- ▶ Entering the market of high-tech diagnostics in Russia.
- ▶ Development and commercialization of innovative technologies for the treatment of CVD and oncology.
- ▶ Development and piloting of digital solutions in healthcare.
- ▶ Development of medical and health tourism.
- ▶ Shumbrat, health!
- ▶ Creation of a rehabilitation center.
- ▶ Formation of a biopharmaceutical cluster in the Republic of Mordovia.
- ▶ Creation of the republican integrated Internet portal of telemedicine services.



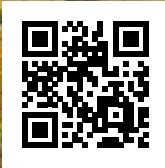
20 medtech startups
attracted to launch mass production by 2030

THE PROPORTION OF MALIGNANT NEOPLASMS DETECTED AT STAGES I-II

58.7%
2020



75.0%
2030



Investment priority

INTEGRATION OF PILGRIMAGE AND TOURIST CLUSTERS «ARZAMAS – DIVEYEVO – SAROV» AND «TEMNIKOV – SANAKSAR»

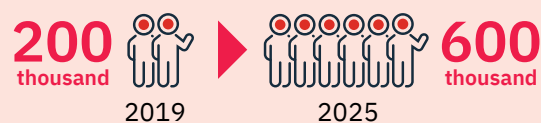
Necessary conditions for implementation

- ▶ Improving the transport accessibility of the «Temnikov – Sanaksar» cluster through the construction of a 21 km long highway and 3 bridges.
- ▶ Construction and reconstruction of tourist display facilities.
- ▶ Improvement of tourist routes and public spaces.

Investment niches

- ▶ Low-rise housing construction.
- ▶ Creation of campsites and recreation centers.
- ▶ Development of the leisure and entertainment industry.
- ▶ Development of trade and services.

The growth of the tourist flow





Investment priority

DEVELOPMENT OF THE REGIONAL BRAND «TEMNIKOV»

On April 7, 2022, an entry on the registration of the «Temnikov» trademark appeared in the State Register of Trademarks and Service Marks of the Russian Federation. After passing all the procedures prescribed by law, a trademark certificate No. 862937 was issued. The registration is valid until September 27, 2029.

The semantics of the trademark contains the value of the territory: historical, cultural, natural, religious, as well as image.

The product promoted under the trademark «Temnikov» is made from local raw materials. This criterion is laid down in the regulations on the competition commission of the trademark holder «Temnikov».



8

CLASSES OF MKTU



>20

BRAND RESIDENTS



Investment priority

DEVELOPMENT OF THE «MORDOVIA ARENA» STADIUM IN LINE WITH THE 2018 FIFA WORLD CUP LEGACY CONCEPT

The stadium of the highest category «Mordovia Arena» was built specifically for the 2018 FIFA World Cup in Russia. According to the idea of the creators, the shape and color of the stadium shell symbolizes the sun, warmth, cordiality and hospitality of the Mordovian people.

Currently, there are 13 sports sections at the Mordovia Arena, and more than 1,000 children attend classes.

In 2022, 149 events and 408 excursions were held.



42 839
VIEWERS



122 695 m²
TOTAL AREA



Stadium development strategy

- ▶ **Hosting matches of professional football clubs.**
- ▶ **Multifunctional use of the stadium:** development of children's sports clubs and a hockey centre; holding sports, physical education, cultural mass, concert, business and corporate events; development of the surrounding area; sale of commercial space, creation of a family leisure centre, catering outlets, branded stores; development of tourism at the facility.



- ▶ **Self-sufficiency** of the stadium due to income from naming the stadium, holding football matches, organizing events and concerts, renting premises.
- ▶ **Improving the corporate culture.**



Investment priority

DEVELOPMENT OF THE INDUSTRIAL CLUSTER «TRANSPORT AND SPECIAL ENGINEERING»

Creation of new production facilities in priority areas of the machine-building industry development and production of components for the machine-building industry.



Promising projects

- ▶ Production of equipment for oil and gas industry.
- ▶ Creation of a site for production of grinding balls.
- ▶ Mastering production of new types of special equipment on the GAZ chassis.
- ▶ Production of tank cars for concentrated nitric acid and tank containers for transportation of liquefied natural gas.

Products

- ▶ Railway rolling stock (tank cars, gondola cars).
- ▶ Equipment for production of high-tech types of machines, machine tools.
- ▶ Special equipment on an automobile chassis (dump trucks, road trains with semi-trailers, vans, garbage trucks).

Product application areas

- ▶ Military industry and the military-industrial complex.
- ▶ Oil and gas complex.
- ▶ Instrumentation and mechanical engineering.
- ▶ Industrial and civil engineering.
- ▶ Cable industry.
- ▶ Transport.
- ▶ Telecommunications.

10
CLUSTER
MEMBERS



743 million ₺
INVESTMENTS IN
FIXED ASSETS



6 895
JOBS

according to the Ministry of Industry, Science and New Technologies of the Republic of Mordovia as of 01.01.2023



Investment priority

DEVELOPMENT OF THE FIBER OPTICS AND OPTOELECTRONICS CLUSTER

Development of technologies for the production of special optical fiber and devices based on it, training of staff in the field of fiber optics and optoelectronics.

Promising projects

- ▶ Production of high-purity quartz materials.
- ▶ Development of the production of optical components and devices based on it.
- ▶ Organization of mass production of import-substituting lighting products.
- ▶ Production of optical fibers for long-haul communication lines.
- ▶ Production of 10-110 kV power cables with insulation from domestic cross-linked polyethylene.
- ▶ Preform production.
- ▶ Increasing the capacity of optical fiber production to 10 million km per year.



Products

- ▶ High-purity quartz materials: pipes, rods and other products.
- ▶ Special optical fibers.
- ▶ Fiber lasers and amplifiers of low, medium and high power.
- ▶ Fiber-optic sensors of physical quantities and gyroscopes.
- ▶ Fiber-optic security systems for extended objects based on Bragg gratings.
- ▶ Electronic and electrical wires and cables.
- ▶ Lighting products.

Product application areas

- ▶ Military industry and the military-industrial complex.
- ▶ Oil and gas complex.
- ▶ Instrumentation and mechanical engineering.
- ▶ Industrial and civil engineering.
- ▶ Cable industry.
- ▶ Transport.
- ▶ Telecommunications.
- ▶ Medicine.

19

CLUSTER MEMBERS



1 452 million ₹

INVESTMENTS IN FIXED ASSETS



7 454

JOB

according to the Ministry of Industry, Science and New Technologies of the Republic of Mordovia as of 01.01.2023

Main sectors of the economy

The industry of Mordovia has a branch structure. The republic's production facilities are among the best enterprises in Russia and work closely with foreign partners.

PRODUCTION OF CABLE PRODUCTS

The production of cable products stands out in Mordovia due to the work of large and highly specialized factories, whose products are in demand in the export market. Organizations produce a wide range of products: from aluminum wire rods to various types of optical cables.



>3 000

SPECIALISTS



9.3%

OF THE MARKET
OF THE RUSSIAN FEDERATION



ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ
САРАНСКАКАБЕЛЬ



ЦВЕТЛИТ
Традиционная надежность



according to the Federal State Statistics Service
for the Republic of Mordovia as of 10.03.2023



LIGHTING EQUIPMENT

- ▶ Large range of manufactured products.
- ▶ Long-term history of enterprises.
- ▶ Wide distribution network in Russia and the CIS.
- ▶ Stable relations with the leading scientific centers of the country.
- ▶ High educational, technical, scientific and human potential.



12
ENTERPRISES



>7 000
SPECIALISTS



3.5%
OF ALL LIGHTING PRODUCTS
PRODUCED IN RUSSIA

*according to the Federal State Statistics Service
for the Republic of Mordovia as of 10.03.2023*

CAR BUILDING

Car-building production is represented by RM Rail transport engineering holding. It is an integrated manufacturer of freight rolling stock in Russia, the largest in terms of output and the share of a specialized fleet. It is one of the TOP-3 car builders in the country.

Petrochemical equipment, cargo containers, vertical steel tanks, block-frame modules are manufactured under the RM Rail brand in addition to wagons.

The main enterprises are located in the republics of Mordovia and Khakassia. In Mordovia: JSC «Ruzhimmash», LLC «VKM-Steel», JSC «Neon», LLC «VKM-Service», LLC «RM Rail RVS» and JSC «RM Rail Engineering».



>100
CERTIFIED WAGON MODELS



>6 000
SPECIALISTS

*according to the Federal State Statistics Service
for the Republic of Mordovia as of 10.03.2023*





AGRICULTURAL INDUSTRY

The favorable temperate climate of the middle zone contributes to the successful development of the majority agricultural sectors on the territory of the republic.

Mordovia has always been considered an agrarian region, and today, increasing the pace of industrial development, does not give up its position. The agro-industrial sector is a strong link in the economy of Mordovia. The Republic is one of the leaders in Russia in the production of agricultural products per inhabitant.

Mordovia is one of the top seven regions in the production of agricultural products per capita. Agricultural production has increased by 48.2 percent over the past five years.

Greenhouse complexes for growing fresh vegetables, herbs and flowers are being developed. Every 8th rose grown in Russia is Mordovian.



1 PLACE IN RUSSIA

IN EGG PRODUCTION PER 1 INHABITANT



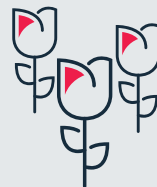
3 PLACE IN RUSSIA

IN MILK PRODUCTION PER 1 INHABITANT



4 PLACE IN RUSSIA

IN MEAT OF LIVESTOCK AND POULTRY PRODUCTION PER 1 INHABITANT



15%

OF RUSSIAN ROSES ARE GROWN IN MORDOVIA



48.2%

PRODUCTION GROWTH IN 5 YEARS

Meat of livestock and poultry	442 ths tons
Grain crops	1 763 ths tons
Sugar beet	842 ths tons
Green peas	6.4 ths tons

at the end of 2022



FOOD PROCESSING INDUSTRY

The food industry is represented by enterprises of meat, dairy, sugar, brewing and other industries. These are the agricultural holding «Talina», poultry farms «Oktyabrskaya» and «Yubileynoye», a branch of the holding «Danon», «Cheese factory «Sarmich», «Cheese factory «Ichalkovsky».

Saransk is home to a state-of-the-art brewery that is part of JSC «AB InBev Efes», the Russian division of the world's largest brewing company – «Anheuser-Busch InBev». The malting plant of the Saransk branch is recognized as the most effective among all malting plants of the «AB InBev Efes company».



>35%

IN THE INDUSTRIAL PRODUCTION OF THE REGION



122 billion ₺

VOLUME OF PRODUCTS PRODUCED IN 2022



Cheese production	20.6 ths tons
Butter	3.7 ths tons
Whole Milk products	175.4 ths tons
Sausage products	142.0 ths tons
Semi-finished meat products	77.4 ths tons

at the end of 2022



INFORMATION TECHNOLOGY



Andrey Saraev
founder of «Evolenta»



«Our software products allow to transfer business processes into a digital environment to automate process management and build analytics. At the center of our competencies is the automation of business processes for the implementation of state and municipal functions and services, licensing and permitting and control and supervisory activities and organization of interdepartmental electronic interaction in the system of public authorities and local self-government».



350+
IMPLEMENTED
CONTRACTS
by 44-FZ and 223-FZ

25+ million
USERS

The «Evolenta» Group of Companies offers solutions to optimize the work of state and commercial organizations, helping them to fulfill their tasks, to become more efficient using the capabilities of modern information technologies. The company is an active participant in such government initiatives as «Information Society», «Electronic Government», «National Software Platform», «Health Modernization», «Reform of housing and communal services» and «Digitalization of control (supervisory) and licensing and permitting activities». «Evolenta» provides full methodological support for projects involving the application of complex regulations, as well as technological support according to modern standards. It owns modern methods of project management, design, development and implementation of automated information systems and maintains long-term cooperation with diversified science-intensive companies and research institutes.

- ▶ Experience in implementing federal projects.
- ▶ The company's products are implemented in more than 30 regions of the Russian Federation.
- ▶ Own staff of more than 90 developers, analysts and methodologists.
- ▶ Representative offices in the regions: Saransk (head office), Moscow, Penza, Togliatti, St. Petersburg, Crimea.
- ▶ Licenses of FSB, FSTEC, Roskomnadzor, Ministry of Education.
- ▶ 35+ certificates of state registration of computer software.
- ▶ 8 products are included in the register of domestic software.
- ▶ Own IT-school «EvoAcademy».

Company took part in such federal IT projects as: SMEV, GIS TOR KND.



10.2

billion ₺

turnover of information and communication technology sector organizations in 2022

Infomaximum

100+
EMPLOYEES

>1 800
CLIENT COMPANIES

«Infomaximum» has been creating software products in the field of business analytics for 15 years, helping to transform business in real time, improve efficiency and reach a new level of competitiveness.

The company's portfolio includes 3 software solutions:

- ▶ ProceSet is an active business intelligence system that provides a number of additional features within one platform, including Business Intelligence, Process Mining, Task Mining and Automation.
- ▶ CrocoTime is a system for monitoring the workload and accounting of employees' working hours with the possibility of integration with HR systems, IP telephony and other IS.
- ▶ im.timesheet is a technology for visualizing the time worked by employees, divided by clients and tasks, allows you to accurately calculate the profitability of projects.

All software products are registered in the register of Russian software.

Among the clients: Gazprombank, Rosselkhozbank, Raiffeisenbank, MTS, M.Video, PIK Group, NorNikel – a common service center, Metalloinvest, SberFactoring, Alrosa, Magnitogorsk Iron and Steel Works, Alfa-Bank.



Alexander Bochkin
General Director
of LLC «Infomaximum»



«If you are told that business in the region is unrealistic, do not believe it! Of course, a lot depends on the field, but IT companies, in fact, do not care where in the world you need to work.

The main thing is to create a product that can be nationalized and scaled without leaving the entire office outside the city».



PRODUCTION OF BUILDING MATERIALS

Enterprises for the production of cement, fiber cement slabs, bricks, reinforced concrete products, building ceramics and facing materials operate in the republic. The largest enterprises: JSC «Mordovcement» (part of the international industrial holding «CEMROS»), JSC «Lato», LLC «Magma Ceramics», LLC «Saransk face brick Factory» and others.

SHIPMENT VOLUME



27.6 billion ₸
(122.5% compared to year 2021)



JSC «Lato» produces fiber cement and chrysotile cement products, is one of the leading industrial enterprises in Russia. The products are delivered to Kazakhstan, Belarus, Armenia, Azerbaijan.

The quality of LATONIT trademark products is confirmed by the Declaration of Conformity of The Customs Union and the European Certificate of Conformity.



LLC «Magma Keramik» uses high-tech equipment that allows to produce the widest range of ceramic products. All products are manufactured on an automated technological line of the German company «KELLER». The enterprise uses a rare technology of roasting in conditions of low oxygen content.



PRODUCTION VOLUMES for 2022

79 006
TONS



PRODUCTION CAPACITY

42 million
BRICKS PER YEAR

PHARMACEUTICALS



7 000 000

PACKAGES PER MONTH



«Promomed» Group of Companies is one of the leaders of the domestic pharmaceutical industry, an active participant in the system of ensuring national drug safety. The company develops, manufactures and promotes modern medicines, focusing its efforts on increasing the effectiveness and improving the safety profile of the treatment of the most important, including socially significant diseases, including cancer.

Due to a powerful biotechnological platform – JSC «Biokhimik» (joined the group in 2015), working in full compliance with GMP standards, the company is able to quickly and efficiently develop and produce any innovative drugs. In March 2023 the grand opening of the plant for the production of active pharmaceutical substances took place with the participation of the President of the Russian Federation Vladimir Putin.

The company implements a full cycle of pharmaceutical production: from the molecule to the finished dosage form. The production complex of «Biokhimik» has six workshops, its own R&D center equipped with modern European-class equipment, which allows developing not only generics, but also original drugs, the share of which is now about 30% of the products being developed.



200

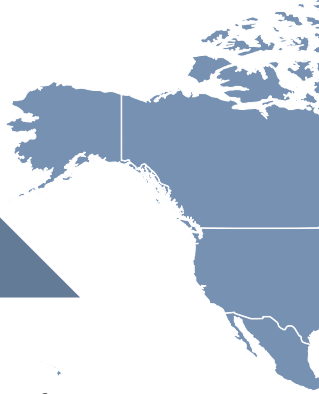
NAMES OF MEDICINES



>190

NEW DRUGS
IN DEVELOPMENT

Foreign economic activity



Great importance is attached to the development of foreign economic activity and the increase of non-primary high-tech exports. The foreign trade turnover of the republic amounted to USD 345.9 million, including exports – USD 224.8 million, imports – USD 121.1 million.

73 countries were trading partners in 2022 (64 for exports, 51 for imports). The main trading partners were non-CIS countries. Their share in the trade turnover was 52%, including 37% in exports and 78% in imports.

\$346M

FOREIGN TRADE TURNOVER

\$225M

EXPORT VOLUME

\$121M

IMPORT VOLUME

Export

million US dollars

	Kazakhstan	78.4
	Belarus	36.8
	USA	8.8
	Lithuania	7.7
	Latvia	6.6
	Japan	6.0
	Ukraine	5.4
	Germany	4.4
	Netherlands	3.6
	Kyrgyzstan	3.5
	other countries	63.6

The export of high-tech products is represented by supplies of:

- plywood – to Kazakhstan, Kyrgyzstan, Israel;
- railway wagons – to Kazakhstan, Mongolia;
- lighting products – to neighboring countries;
- ferrous and non-ferrous metal alloys – to Belarus, Kazakhstan, Uzbekistan.

The commodity structure of exports is dominated by :

- machinery, equipment and vehicles – 30.6%;
- wood and pulp and paper products – 22.8%;
- metals and products made of them – 17.3%;
- food products and agricultural raw materials – 14.9%;
- chemical industry products, rubber – 8.0%.

73

TRADING
PARTNER
COUNTRIES



Import

million US dollars

	China	57.7
	Belarus	14.7
	India	6.1
	Kyrgyzstan	5.3
	Netherlands	4.6
	Italy	4.0
	Germany	3.9
	Denmark	3.0
	Kazakhstan	2.8
	Japan	1.4
	other countries	17.6

Cooperation agreements

	China
	Hungary
	Belarus
	Burundi

In the import of goods , the leading place was occupied by:

- machinery, equipment and vehicles – 35.6%;
- chemical industry products, rubber – 34.4%;
- metals and products made of them – 15.4%.

The Centre for Coordination of Support for export-oriented small and medium-sized businesses

helps local companies to enter the international market free of charge and provides the following services:

- ▶ organization of participation in international exhibitions and business missions to other countries;
- ▶ adaptation of websites and presentation materials (translation into other languages);
- ▶ research of foreign markets;
- ▶ patenting and certification;
- ▶ consultations on foreign trade issues;
- ▶ organization of receptions of foreign delegations in Mordovia.

Standard of living



449 377

WORKING-AGE POPULATION

239 546 men

209 831 women

according to Rosstat as of 01.01.2023

The research potential of Mordovia is represented by 4 universities and their branches. There are about 500 students per 10,000 residents of the republic, and 10% of students come to the republic from neighboring regions of Russia. More than 2,000 students of Mordovian universities are citizens of foreign countries.



4

UNIVERSITIES



27

COLLEGES AND TECHNICAL SCHOOLS

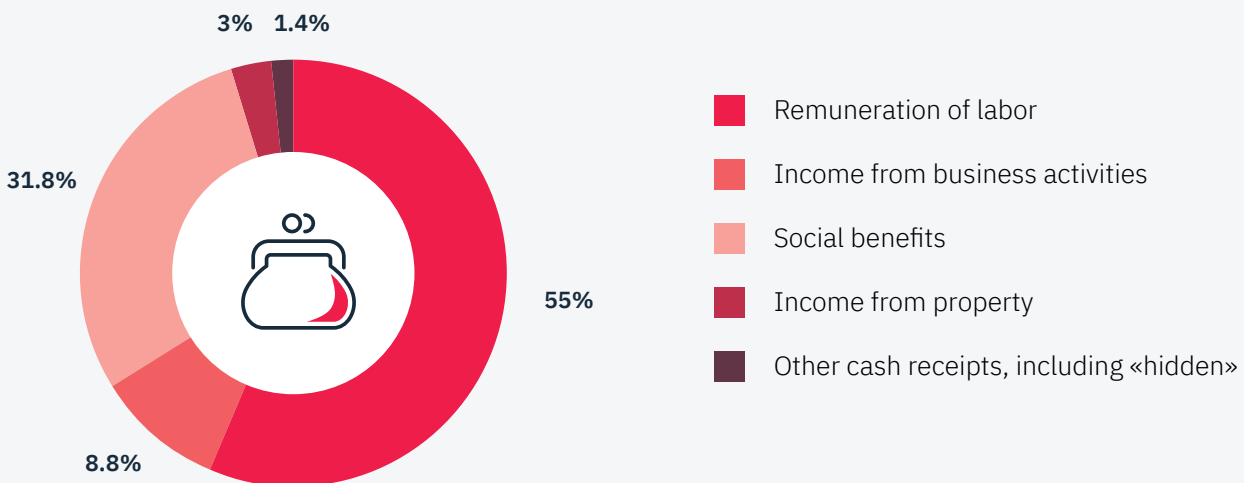


40 000

STUDENTS FROM 53 COUNTRIES AND FROM 73 REGIONS OF RUSSIA

Structure of monetary income of the population

at the end of 2021



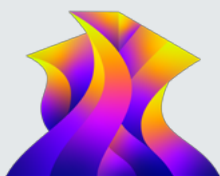
39 525 ₺

AVERAGE SALARY in 2023



12 219 ₺

LIVING WAGE as of 01.01.2023



The National Research Mordovian State University named after N. P. Ogarev is one of the largest scientific centers in the country.

It annually strengthens its position in the Russian and international rankings. University has 18,000 students, including 2,500 students from 53 countries.

It has 127 research laboratories and centers, including 3 centers for collective use. There are 15 small innovative enterprises.



University participates in the implementation of federal and regional projects:

- ▶ Participant of the federal program «Priority 2030» (within which the priorities of the University are defined: new generation materials and energy saving, including biotechnology, photonics and electronics, medicine of the future, smart-agro, socio-humanitarian research for the region).
- ▶ Participant of the REC of the international level «Engineering of the future».
- ▶ Consortium member of the NTI Competence Center in the field of Photonics.
- ▶ Scientific and educational integrator of the innovative cluster «Energy-efficient lighting engineering and intelligent lighting control systems» and the industrial cluster «Fiber Optics and Optoelectronics».

Comfortable environment for investors

In recent years, Saransk has been recognized as one of the most comfortable and environmentally friendly cities in Russia. The housing stock of Saransk is constantly being updated, and the social infrastructure is reaching a new level. City parks, shopping and entertainment centres, cultural institutions and sports facilities form a comfortable environment for work and recreation.

In the city there are medical institutions, the technical equipment of which meets modern standards: Mordovian Republican Central clinical hospital, Children`s Republican clinical hospital, Republican oncological dispensary. Medical specialists of these centres conduct examinations and operations of high complexity.

New technologies are actively used in ensuring public safety. Today, Saransk, which has a low level of crime and drug addiction, is monitored by the automated intelligent system «Safe City».

In the Republic of Mordovia, various areas of tourism are actively developing:

- ▶ cultural, educational and ethnic tourism;
- ▶ religious tourism;
- ▶ industrial tourism;
- ▶ ecological tourism;
- ▶ recreational tourism;
- ▶ sports tourism;
- ▶ MICE tourism.



150ths
TOURISTS
PER YEAR



90
HOTELS
AND PLACES OF
ACCOMMODATION



175
CATERING
ESTABLISHMENTS



35
SPORTS
FACILITIES



24
MUSEUMS



6
THEATRES



>51
MEDICAL
INSTITUTIONS



70.2
LIFE
EXPECTANCY

according to the Ministry of Economy, Trade and Entrepreneurship of the Republic of Mordovia as of 01.01.2023



Gennady Shatalov

is a member of the Public Council of the Federal Agency for Tourism, the founder of the All-Russian Tourist Award «Route of the Year».



«If we talk about the republic as a whole, it is impossible not to start with the city of Saransk. Yes, it is a small, compact city, or as I called this city – a gingerbread city. At the same time, the city is modern. Plus, there are quite a lot of display objects in it».





Технопарк-Мордовия

Technopark-Mordovia is a key element of the innovation infrastructure of the region and the territory of favorable conditions for the development and commercialization of innovations. It unites manufacturing enterprises, scientific organizations, educational institutions into a single system and creates additional incentives for the development of small knowledge-intensive industries.



SPECIALIZATIONS:

ELECTRONIC INSTRUMENTATION
OPTOELECTRONICS AND FIBER OPTICS
ENERGY-SAVING LIGHTING ENGINEERING
NANOTECHNOLOGIES AND NANOMATERIALS
INFORMATION TECHNOLOGY
BIOTECHNOLOGIES

Industrial Technopark AI «Technopark-Mordovia» is included in the register of industrial technoparks of the Ministry of Industry and Trade of the Russian Federation.

Technopark-Mordovia is a regional operator of the Skolkovo Foundation:
9 residents of the Fund in the region;
1 industrial partner.

94

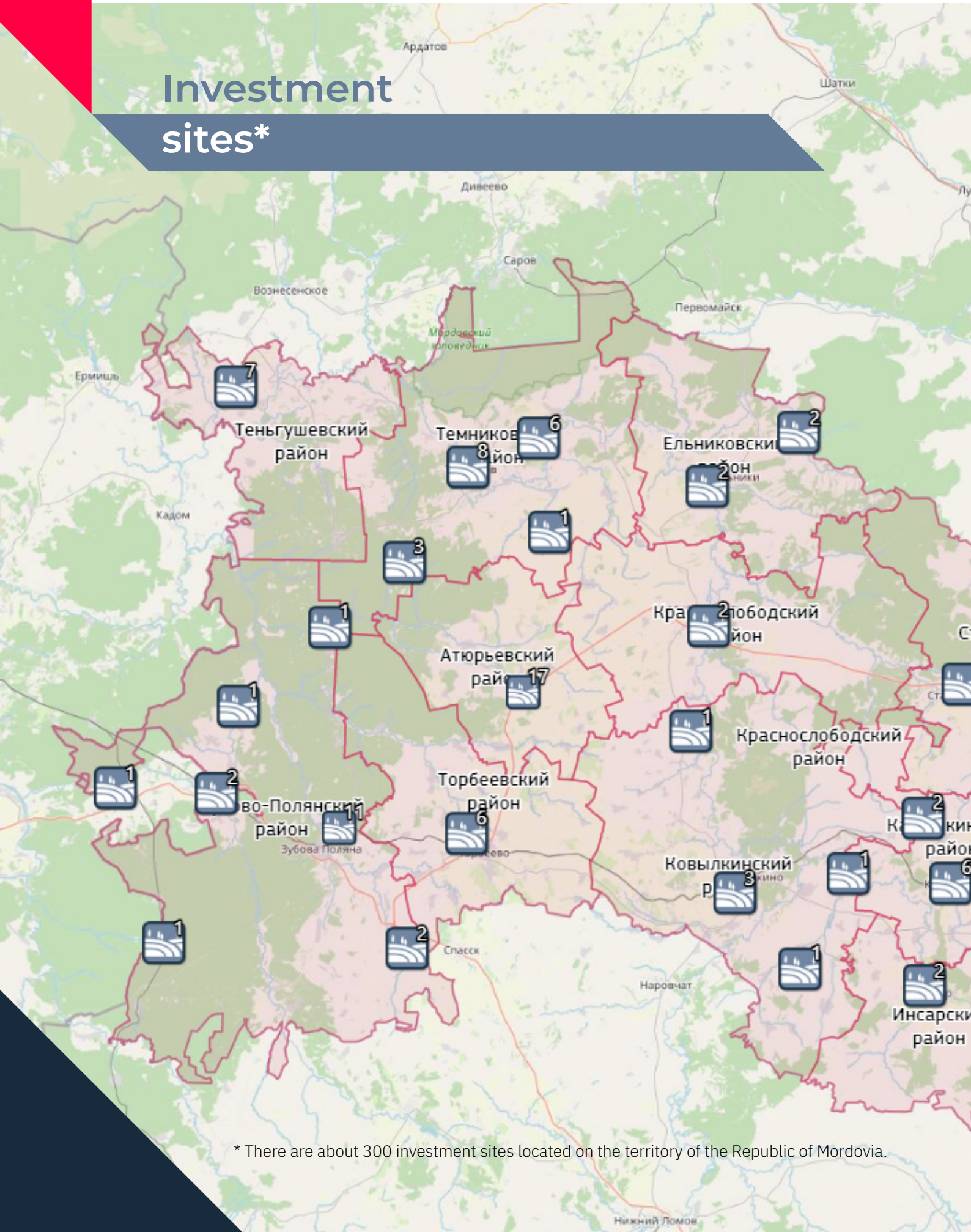
TOTAL RESIDENTS

32

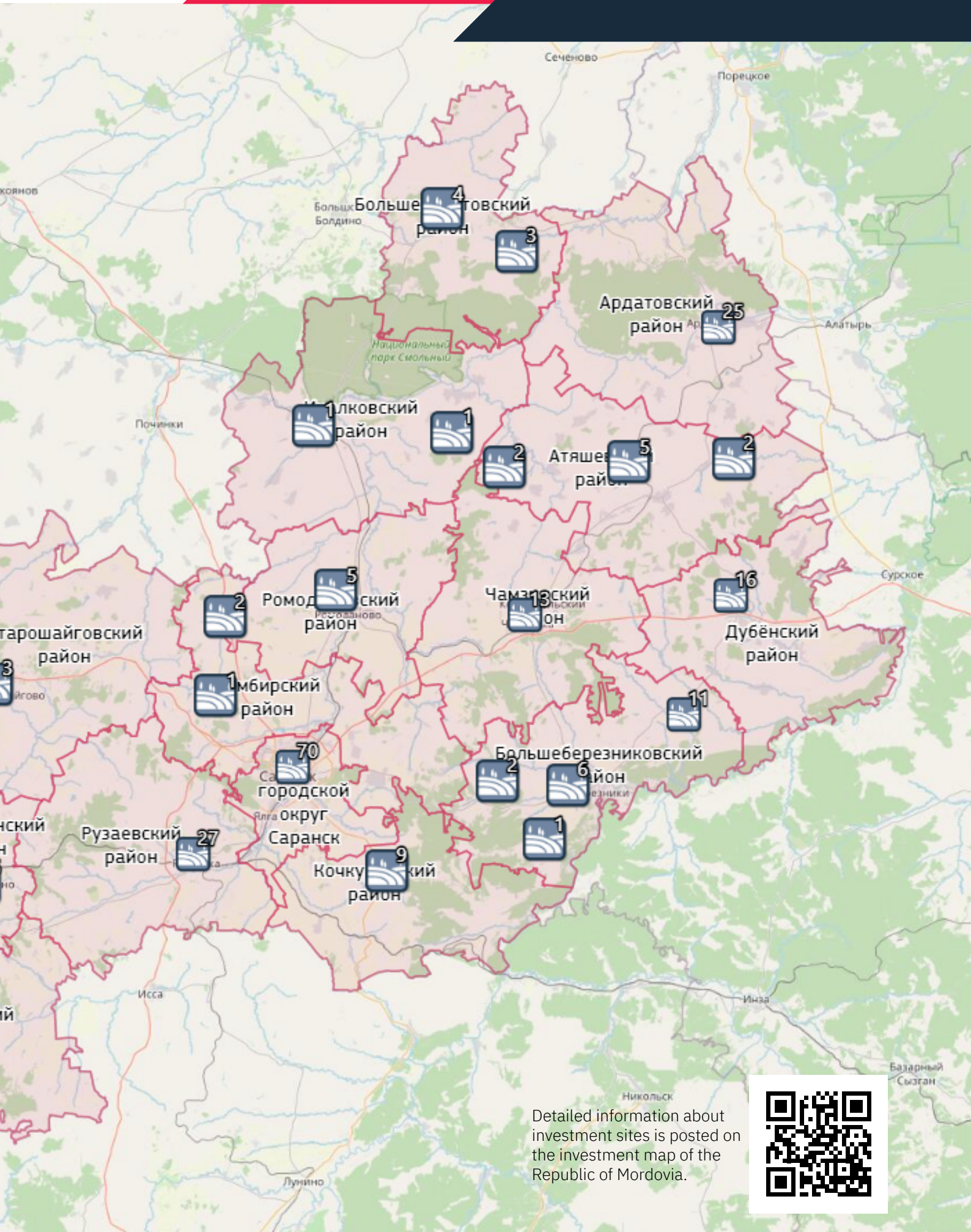
RESIDENTS OF INDUSTRIAL
TECHNOPARK



Investment sites*



* There are about 300 investment sites located on the territory of the Republic of Mordovia.



Detailed information about investment sites is posted on the investment map of the Republic of Mordovia.



Priority Social and Economic Development Area «Ruzaevka»

By the Decree of the Government of the Russian Federation of September 27, 2017 No. 1165 «On the creation of the territory of advanced socio-economic development «Ruzaevka», the single-industry town of Ruzaevka was granted the status of PSEDA (Priority Social and Economic Development Area).

Currently, there are 13 available investment sites with a total area of 74.52 hectares in PSEDA «Ruzaevka».

Specializations of existing residents

- ▶ Food production
- ▶ Woodworking and furniture manufacturing
- ▶ Manufacture of metal products
- ▶ Manufacture of electrical equipment
- ▶ Manufacture of plastic products
- ▶ Production of glass and glass products
- ▶ Production of chemicals and products



20
RESIDENTS

1 100
JOBS

INVESTMENT
VOLUME

2 365
million ₺

CAPITAL
INVESTMENTS

1 121
million ₺

according to the Ministry of Economy, Trade and Entrepreneurship of the Republic of Mordovia as of 01.04.2023





REVENUE
OF RESIDENTS

> **10.79**
billion ₺

0%

INCOME TAX
TO THE FEDERAL BUDGET

0%

CORPORATE
PROPERTY TAX

0%

LAND TAX

5%

INCOME TAX
to the republican budget
for 5 years from the year of
receipt of profit, 10% for the
next 5 years



«We have a problem with expanding production. We traveled through a lot of regions and decided that within the geographical location – this is the most optimal territory for us.

Here we are as close as possible to our main consumers and as close as possible to the factories that produce raw materials. Well, it so happened that we found understanding here in the Government of the republic».

Lebedko S. I.

General Director of LLC «Progress»,
first resident of PSEDA (Priority Social
and Economic Development Area)
«Ruzaevka».

Investment team

A specialized organization for attracting investments and working with investors operates on a regular basis in the republic.

The main functions of the regional institute are to provide a «one-stop shop» mode for investors when interacting with executive authorities, to facilitate the creation of turnkey project teams, to represent the interests of the region in PPP (public-private partnership) projects, to promote investment opportunities and projects of the region in Russia and abroad, to ensure interaction with various funds, banks, development institutions in order to use their potential and opportunities to finance and support investments in the region.



КОРПОРАЦИЯ РАЗВИТИЯ
РЕСПУБЛИКИ МОРДОВИЯ



Development of the project strategy



Selection of an investment platform



Business planning



Search for investment sources



Legal and personnel support



Project management and control over its implementation



12.8 billion ₹

ATTRACTED
INVESTMENTS



302

SUPPORTED
PROJECTS



>3 000

JOBS CREATED

*according to the data of the LLC «Mordovia Development Corporation»
for the period from 2014 to 2022*

Competencies:

- ▶ project management based on international standards;
- ▶ qualifications for Presidential management training programs;
- ▶ RPA NEPA (Russian Presidential Academy of National Economy and Public Administration) qualifications in the programmes «Project Management in government: in depth knowledge», «Project Participant»;
- ▶ qualifications of the Higher School of Economics of the RPA NEPA under the program «Managerial skills – development of regional teams».



**Ministry of Economy, Trade and Entrepreneurship
of the Republic of Mordovia**

mineco.e-mordovia.ru



Service Center «My business»

All about measures to support entrepreneurship: from startup to export.

<https://mbrm.ru>



The Chamber of Commerce and Industry of the Republic of Mordovia represents the interests of large, medium and small businesses, covering all areas of entrepreneurship: industry, domestic and foreign trade, agriculture, and financial system.

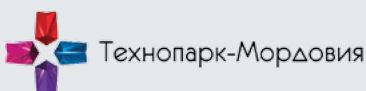
mordovia.tpprf.ru



**The Agency for Innovative Development
of the Republic of Mordovia**

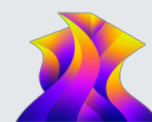
is one of the key institutions for supporting innovative entrepreneurship in the region. Provides comprehensive support for innovative projects at the early stages of development.

www.i-mordovia.ru



Technopark-Mordovia is a territory of favorable conditions for the development and commercialization of innovations, where scientific organizations, higher educational institutions and manufacturing enterprises are united. Technopark combines the existing innovative infrastructure and enterprises of Mordovia into a single mechanism, creates additional incentives for the development of small and medium-sized businesses, including small scientific enterprises at universities and research institutes.

technopark-mordovia.ru



The Innovative Technological Complex

is a structural division of Mordovia State University. The main goal of the Complex is to provide systematic support for innovative activities and build an effective model for the commercialization of innovative products from idea to product on the market, the formation of a modern innovative ideology in the interests of developing scientific and technical entrepreneurship in the region.

www.mrsu.ru



State support measures in the region

Federal support

- ▶ **SPIC 2.0**
Promotion of investment activity through tax incentives, infrastructure and non-financial support.
- ▶ **SZPK (an agreement concluded between an investor and the state on the terms of implementation of a separate investment project)**
Compensation for all or part of the infrastructure construction costs. Guarantee of the stability of the legal regime.
- ▶ **Investment tax deduction**
Reduction of the tax base by the amount of investment expenses.
- ▶ **VEB.RF**
Financing of investment projects and creation of infrastructure for their implementation.
- ▶ **Industrial Development Fund**
Preferential loans program.

Support for small and medium-sized businesses

- ▶ **MCC (Micro-credit company) «Entrepreneurship Support Fund»**
Microloans and preferential long-term investment loans for business development for entrepreneurs.
- ▶ **AI (Autonomous institution) «Guarantee Fund of credit provision of the Republic of Mordovia»**
Guarantee on loans and borrowings for SMEs.
- ▶ **Grants to enterprises of the agricultural sector**
Grants for the development of the material and technical base of agricultural consumer cooperatives, family farms; «Agrostartap» for farms, «Agrotourism».

Regional support

- ▶ **Priority investment project of the Republic of Mordovia**
income tax benefits, property tax exemption, land plot without bidding.
- ▶ **Subsidies for the purchase of new equipment**
Subsidies to reimburse part of the costs (not more than 20%) of industrial enterprises associated with the purchase of new equipment.
- ▶ **Subsidies to reimburse the interest rate on loans**
Subsidizing the interest rate on loans as part of the implementation of the «Program of socio-economic development of the Republic of Mordovia for 2022-2026».

Infrastructure support

- ▶ **Provision of a land plot for rent without bidding**
- ▶ **PSEDA «Ruzaevka»**
- ▶ **AI (Autonomous institution) «Technopark-Mordovia»**
- ▶ **Center for cooperation and import substitution of the Republic of Mordovia**
- ▶ **Regional competence center in the field of labor productivity of the Republic of Mordovia**
- ▶ **Export support center of the Republic of Mordovia**

Rates and prices



Electricity, kW/h
from 5.71 ₺ without VAT
to 9.15 ₺ without VAT



The cost of 1 m² of housing
67,855 ₺



Cold water supply, m³
from 8.01 ₺
to 123.03 ₺



Annual rent of office space
6,689 ₺/m²



Hot water supply, m³
from 156.29 ₺
to 306.99 ₺



Annual rent of retail premises
9,028 ₺/m²



Waste disposal, m³
from 9.86 ₺
to 1,150.07 ₺



**Annual rent of premises
in Technoparks**
from 1,440 to 4,200 ₺/m²



Gas supply, m³
from 10.68 ₺ without VAT
to 10.80 ₺ without VAT



**Annual rent of warehouse
or production premises**
2,508 ₺/m²



Heat supply, Gcal
from 2,021.10 ₺
to 4,828.97 ₺





MINISTRY OF ECONOMY, TRADE AND ENTREPRENEURSHIP
OF THE REPUBLIC OF MORDOVIA

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